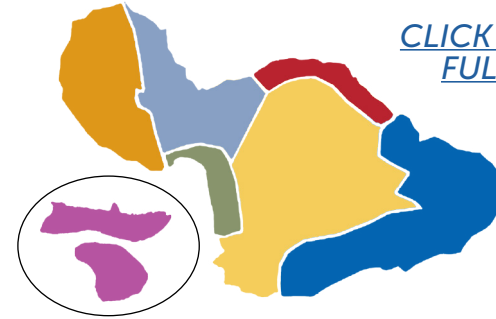
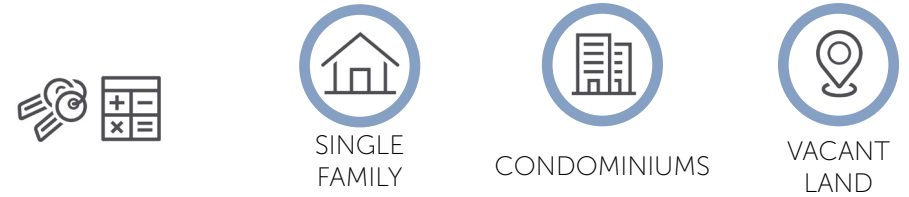


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	SINGLE FAMILY		CONDOMINIUM		VACANT LAND	
	Sales	Median \$	Sales	Median \$	Sales	Median \$
<b>CENTRAL</b>						
Central	35	\$579,000	10	\$345,000	3	\$285,000
Kahakuloa	-	-	-	-	-	-
<b>NORTH SHORE</b>						
Spreecklesville/Paia/Kuau	2	\$2,110,000	0	\$0	-	-
Haiku	7	\$808,000	-	-	1	\$310,000
<b>EAST MAUI</b>						
Hana	0	\$0	-	-	-	-
Kaupo	1	\$1,300,000	-	-	-	-
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	1	\$575,000	-	-	-	-
<b>UPCOUNTRY</b>						
Kula/Ulupalakua/Kanaio	7	\$705,000	-	-	1	\$220,000
Makawao/Olinda/Haliimaile	3	\$500,000	-	-	1	\$185,000
Pukalani	5	\$675,000	2	\$477,500	0	\$0
<b>SOUTH SHORE</b>						
Kihei	14	\$681,250	59	\$360,000	-	-
Maalaea	-	-	4	\$623,500	-	-
Mauui Meadows	2	\$2,025,000	-	-	-	-
Wailea/Makena	2	\$7,400,000	9	\$1,100,000	-	-
<b>WEST MAUI</b>						
Honokohau	-	-	-	-	-	-
Kaanapali	0	\$0	9	\$782,000	1	\$375,000
Kapalua	1	\$9,500,000	3	\$935,000	0	\$0
Lahaina	9	\$1,300,000	4	\$445,000	0	\$0
Napili/Kahana/Honokowai	2	\$795,000	21	\$405,000	-	-
Olowalu	0	\$0	-	-	-	-
<b>LANAI &amp; MOLOKAI</b>						
Lanai	3	\$560,000	1	\$825,000	-	-
Molokai	1	\$275,000	2	\$158,500	3	\$32,000



MEDIAN SALES PRICE	2016	2015
SINGLE FAMILY	\$669,125 ▲	\$550,000
CONDOMINIUMS	\$420,000 ▲	\$345,500
VACANT LAND	\$271,500 ▼	\$347,500

CLOSED SALES	2016	2015
SINGLE FAMILY	95 ▼	96
CONDOMINIUMS	124 ▲	100
VACANT LAND	10 ▲	4

DAYS ON MARKET	2016	2015
SINGLE FAMILY	114	114
CONDOMINIUMS	133 ▲	123
VACANT LAND	171 ▲	132

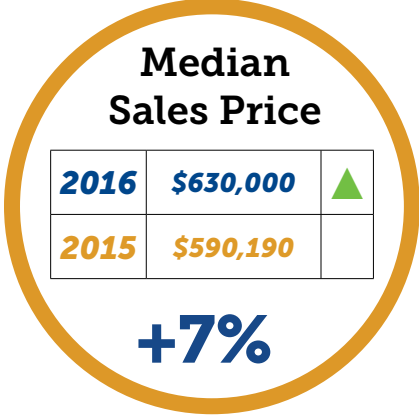
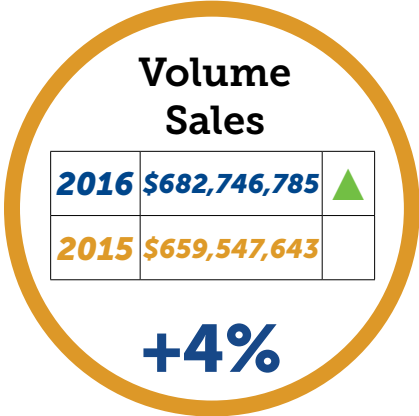
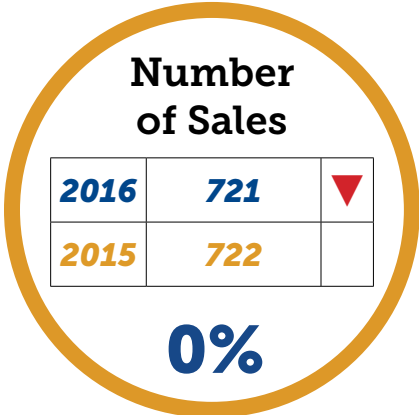
VOLUME SALES	2016	2015
SINGLE FAMILY	\$107,413,945 ▲	\$64,496,019
CONDOMINIUMS	\$72,892,425 ▲	\$60,422,943
VACANT LAND	\$2,294,000 ▼	\$8,515,000

\*All information taken from Realtors Association of Maui. MLS Sales Data information shown herein, while not guaranteed, is derived from sources deemed reliable. Old Republic Title is providing this information as a free customer service and makes no warranties or representations as to its accuracy.

<b>KAHALUI</b>  Lydiamae Presbitero VP, Maui Manager, Escrow Officer	 Darnell Hookano Escrow Officer	 Haley McCraney Escrow Officer	<b>LAHAINA</b>  Dawn DeRego Project Division Manager	 Dahlia Buffington Escrow Officer	<b>WAILEA</b>  Deni Kawauchi VP, Branch Manager, Escrow Officer	 Vicki Steffan Sr. Escrow Officer	 MELISSA SALVADOR Account Executive MSalvador@ortc.com Cell 808-205-1273	 PATRICK KILBRIDE Sr. Account Executive PKilbride@ortc.com Cell 808-264-4289
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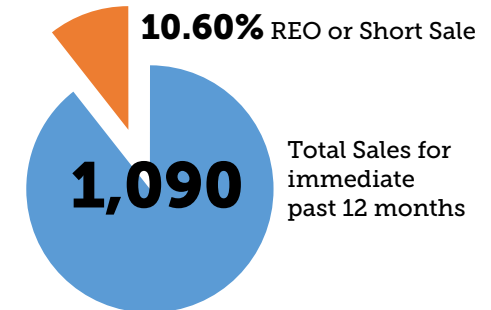
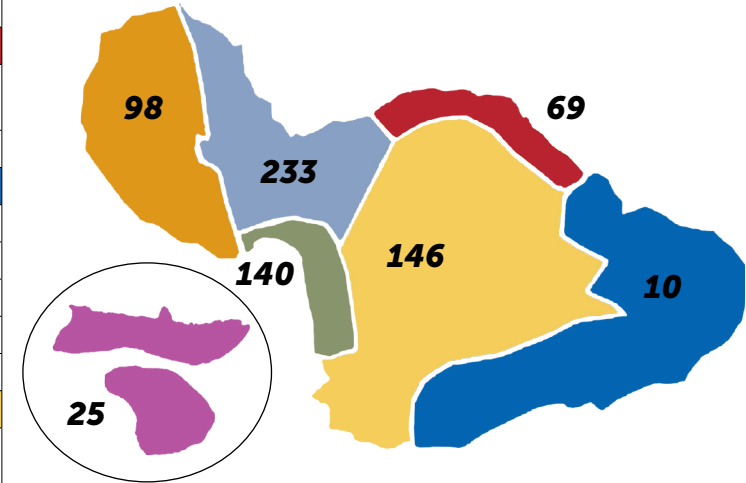


SINGLE FAMILY



	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE
<b>CENTRAL</b>						
Central	232	-11%	\$134,889,572	0%	\$553,750	9%
Kahakuloa	1	0%	\$800,000	22%	\$800,000	22%
<b>NORTH SHORE</b>						
Sprecklesville/Paia/Kuau	22	57%	\$46,448,500	258%	\$749,000	20%
Haiku	47	-16%	\$41,179,250	-31%	\$825,000	10%
<b>EAST MAUI</b>						
Hana	8	14%	\$7,733,000	13%	\$542,500	-21%
Kaupo	1	N/A	\$1,300,000	N/A	\$1,300,000	N/A
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	1	-50%	\$575,000	-9%	\$575,000	82%
<b>UPCOUNTRY</b>						
Kula/Utupalakua/Kanaio	53	-15%	\$56,814,775	5%	\$695,000	-10%
Makawao/Olinda/Haliimaile	51	46%	\$34,750,950	51%	\$561,500	15%
Pukalani	42	0%	\$25,685,551	-10%	\$595,000	-3%
<b>SOUTH SHORE</b>						
Kihei	110	10%	\$85,038,649	-12%	\$625,000	-2%
Maalaea	-	-	-	-	-	-
Maui Meadows	18	20%	\$22,499,550	28%	\$1,287,500	39%
Wailea/Makena	12	-33%	\$51,118,000	-40%	\$4,550,000	100%
<b>WEST MAUI</b>						
Honokohau	-	-	-	-	-	-
Kaanapali	14	-18%	\$28,685,500	-20%	\$1,725,000	-14%
Kapalua	10	11%	\$39,890,000	45%	\$2,612,500	-18%
Lahaina	49	48%	\$70,536,274	83%	\$780,000	11%
Napili/Kahana/Honokowai	23	0%	\$20,177,215	-3%	\$835,000	-11%
Olowalu	2	0%	\$2,950,000	-1%	\$1,475,000	-1%
<b>LANAI &amp; MOLOKAI</b>						
Lanai	10	0%	\$4,902,000	20%	\$514,500	50%
Molokai	15	0%	\$6,772,999	-20%	\$394,999	13%

**Total Sales by Region**



**For Absorption Rate enthusiasts...**

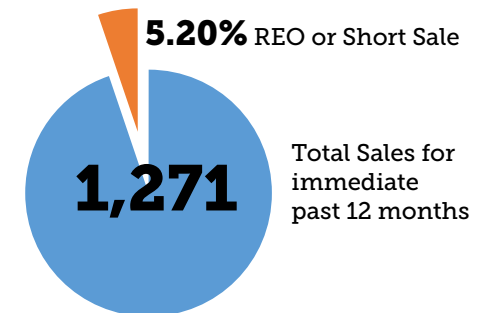
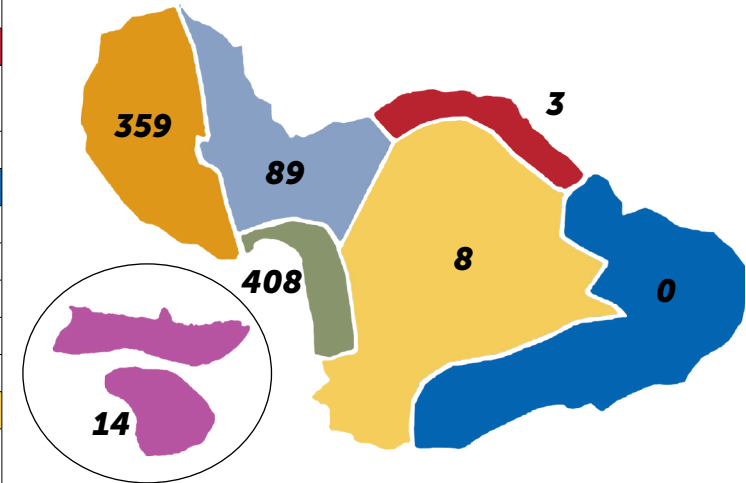
$$\frac{\text{ACTIVE LISTINGS } 497}{\text{CURRENT MONTH SALES } 95} = \text{MONTHS OF INVENTORY } 5.3$$



CONDOMINIUM

	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE
<b>CENTRAL</b>						
Central	89	11%	\$30,544,989	23%	\$315,000	1%
Kahakuloa	-	-	-	-	-	-
<b>NORTH SHORE</b>						
Sprecklesville/Paia/Kuau	3	50%	\$3,305,000	63%	\$325,000	-68%
Haiku	-	-	-	-	-	-
<b>EAST MAUI</b>						
Hana	-	-	-	-	-	-
Kaupo	-	-	-	-	-	-
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	-	-	-	-	-	-
<b>UPCOUNTRY</b>						
Kula/Utupalakua/Kanaio	-	-	-	-	-	-
Makawao/Olinda/Haliimaile	-	-	-	-	-	-
Pukalani	8	700%	\$3,942,138	502%	\$491,875	-25%
<b>SOUTH SHORE</b>						
Kihei	299	-1%	\$126,262,950	2%	\$330,000	-1%
Maalaea	37	54%	\$14,747,964	56%	\$385,000	10%
Maui Meadows	-	-	-	-	-	-
Wailea/Makena	72	-6%	\$100,758,500	-16%	\$1,032,500	-2%
<b>WEST MAUI</b>						
Honokohau	-	-	-	-	-	-
Kaanapali	95	27%	\$122,087,509	21%	\$1,050,000	-11%
Kapalua	24	0%	\$39,624,384	-9%	\$935,192	3%
Lahaina	56	-23%	\$27,686,355	-14%	\$483,645	12%
Napili/Kahana/Honokowai	184	44%	\$82,844,274	49%	\$417,500	5%
Olowalu	-	-	-	-	-	-
<b>LANAI &amp; MOLOKAI</b>						
Lanai	3	0%	\$3,455,000	-12%	\$825,000	-54%
Molokai	11	-15%	\$1,979,000	48%	\$170,000	77%

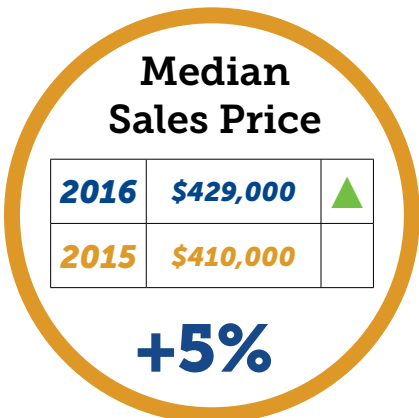
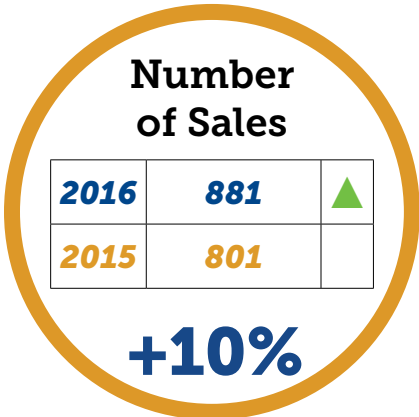
**Total Sales by Region**



**For Absorption Rate enthusiasts...**

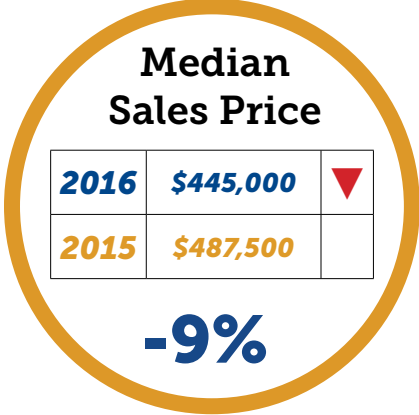
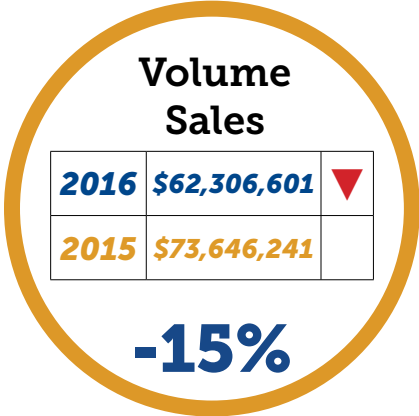
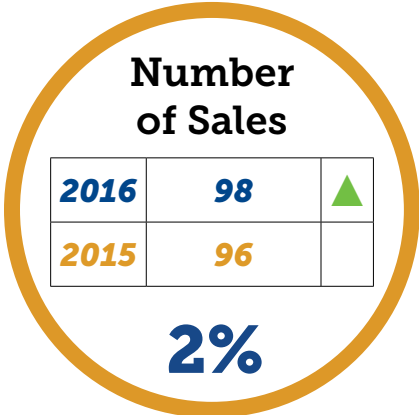
ACTIVE LISTINGS  $\div$  CURRENT MONTH SALES = MONTHS OF INVENTORY

**776**  $\div$  **124** = **6.3** MONTHS OF INVENTORY



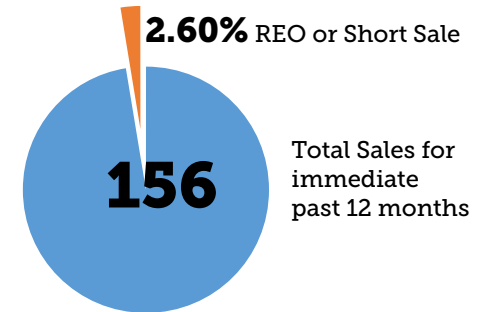
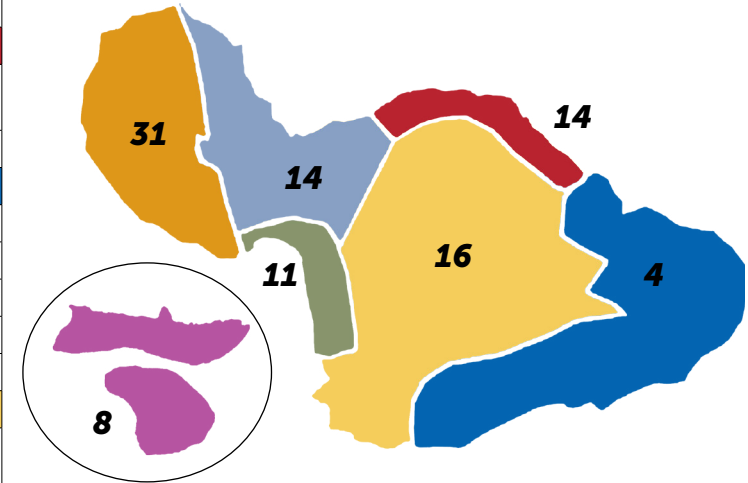


VACANT LAND



	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE
<b>CENTRAL</b>						
Central	10	-33%	\$3,001,500	-58%	\$304,250	5%
Kahakuloa	4	300%	\$1,397,000	271%	\$351,000	-7%
<b>NORTH SHORE</b>						
Sprecklesville/Paia/Kuau	1	N/A	\$2,950,000	0%	\$2,950,000	N/A
Haiku	13	0%	\$6,882,000	-3%	\$515,000	17%
<b>EAST MAUI</b>						
Hana	2	-33%	\$435,000	-51%	\$217,500	-30%
Kaupo	0	-100%	\$0	-100%	\$0	-100%
Keanae	-	-	-	-	-	-
Kipahulu	1	N/A	\$285,000	0%	\$285,000	N/A
Nahiku	1	N/A	\$265,000	0%	\$265,000	N/A
<b>UPCOUNTRY</b>						
Kula/Utupalakua/Kanaio	9	-31%	\$5,674,000	-7%	\$439,000	-1%
Makawao/Olinda/Haliimaile	5	0%	\$1,851,111	-48%	\$185,000	-35%
Pukalani	2	0%	\$660,000	-69%	\$330,000	-69%
<b>SOUTH SHORE</b>						
Kihei	10	-9%	\$7,192,500	42%	\$449,500	-8%
Maalaea	-	-	-	-	-	-
Maui Meadows	-	N/A	-	N/A	-	N/A
Wailea/Makena	1	-83%	\$1,350,000	-94%	\$1,350,000	-7%
<b>WEST MAUI</b>						
Honokohau	-	-100%	-	-100%	-	-100%
Kaanapali	12	20%	\$7,901,250	29%	\$717,625	21%
Kapalua	3	50%	\$4,175,000	-29%	\$1,450,000	-51%
Lahaina	13	160%	\$15,054,940	298%	\$999,999	61%
Napili/Kahana/Honokowai	1	N/A	\$415,000	0%	\$415,000	N/A
Olowalu	2	0%	\$1,495,000	-15%	\$747,500	-15%
<b>LANAI &amp; MOLOKAI</b>						
Lanai	-	-100%	-	-100%	-	-100%
Molokai	8	60%	\$1,322,300	212%	\$113,500	19%

**Total Sales by Region**



**For Absorption Rate enthusiasts...**

ACTIVE LISTINGS **350** ÷ CURRENT MONTH SALES **10** = **35** MONTHS OF INVENTORY