

JANUARY

SINGLE FAMILY

CONDOMINIUMS

VACANT LAND

MEDIAN SALES PRICE	2016	\$297,000 ▼	\$247,500 ▼	\$20,660 ▼
	2015	\$352,500	\$251,250	\$42,000

CLOSED SALES	2016	150 ▼	52 ▼	90 ▼
	2015	152	54	108

OPENED LISTINGS	2016	189 ▼	108 ▲	148 ▼
	2015	191	78	160

VOLUME SALES	2016	\$97,349,111 ▲	\$23,189,936 ▲	\$10,404,020 ▼
	2015	\$64,929,248	\$23,057,550	\$27,661,350

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KAILUA-KONA


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JAN 2016	JAN 2015	JAN 2016	JAN 2015
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Area	2016	2015	2016 Price	2015 Price
Puna	53	47	\$228,595	\$186,270
South Hilo	21	23	\$277,500	\$350,000
North Hilo	3	2	\$1,100,000	\$200,000
Hamakua	3	7	\$295,000	\$520,000
North Kohala	6	1	\$317,500	\$355,000
South Kohala	16	20	\$427,500	\$429,500
North Kona	28	36	\$643,500	\$539,750
South Kona	5	7	\$351,900	\$330,000
Ka'u	15	9	\$165,000	\$125,000

CONDOMINIUM

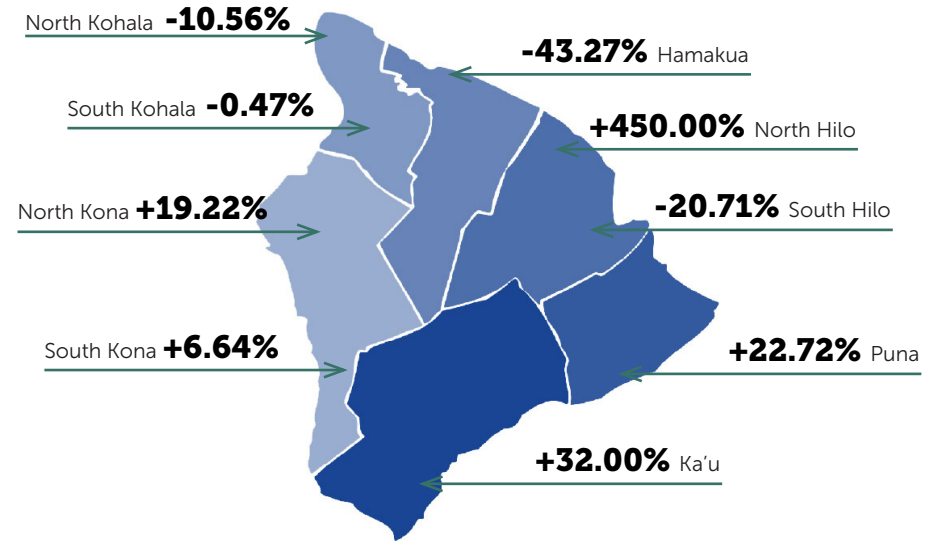
Area	2016	2015	2016 Price	2015 Price
Puna	0	0	\$-	\$-
South Hilo	6	6	\$106,750	\$164,000
North Hilo	0	0	\$-	\$-
Hamakua	0	0	\$-	\$-
North Kohala	0	0	\$-	\$-
South Kohala	12	7	\$377,500	\$575,000
North Kona	33	40	\$250,000	\$253,750
South Kona	0	1	\$-	\$249,000
Ka'u	1	0	\$225,000	\$-

VACANT LAND

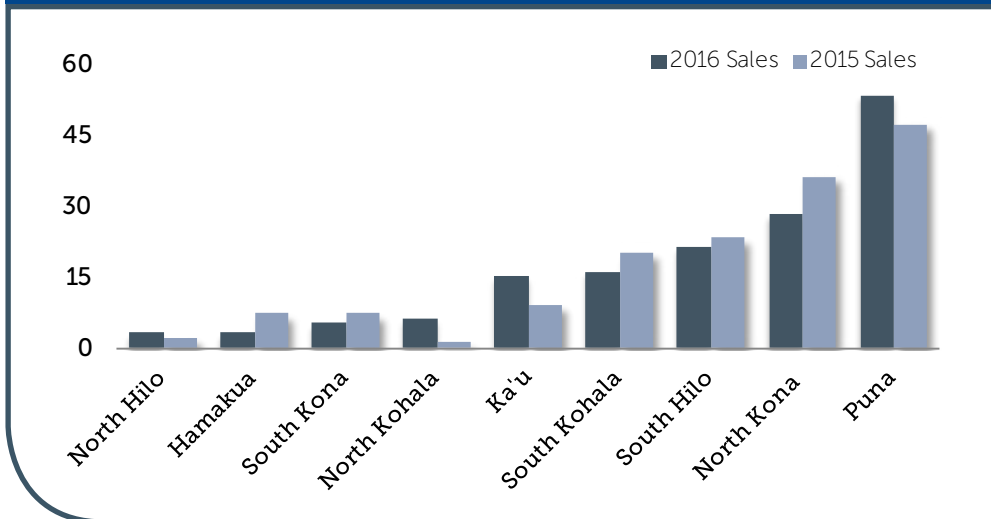
Area	2016	2015	2016 Price	2015 Price
Puna	60	49	\$18,250	\$17,000
South Hilo	1	8	\$315,000	\$210,000
North Hilo	4	0	\$278,000	\$0
Hamakua	0	5	\$0	\$270,000
North Kohala	1	6	\$225,000	\$244,850
South Kohala	5	7	\$232,000	\$250,000
North Kona	6	15	\$330,000	\$340,000
South Kona	1	2	\$69,000	\$178,000
Ka'u	12	16	\$14,250	\$18,500



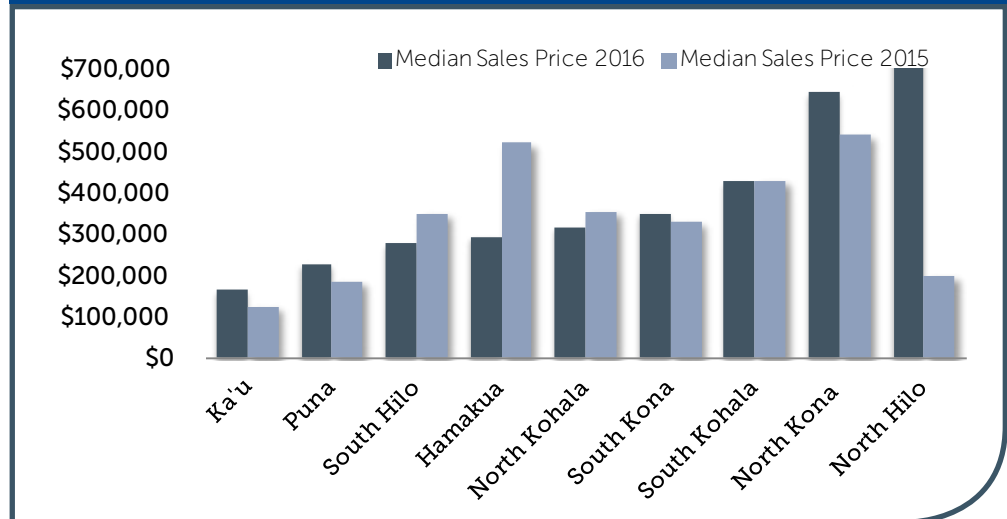
	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	53	47	12.77%	\$228,595	\$186,270	22.72%
South Hilo	21	23	-8.70%	\$277,500	\$350,000	-20.71%
North Hilo	3	2	50.00%	\$1,100,000	\$200,000	450.00%
Hamakua	3	7	-57.14%	\$295,000	\$520,000	-43.27%
North Kohala	6	1	500.00%	\$317,500	\$355,000	-10.56%
South Kohala	16	20	-20.00%	\$427,500	\$429,500	-0.47%
North Kona	28	36	-22.22%	\$643,500	\$539,750	19.22%
South Kona	5	7	-28.57%	\$351,900	\$330,000	6.64%
Ka'u	15	9	66.67%	\$165,000	\$125,000	32.00%
SUMMARY	150	152	-1.32%	\$297,000	\$352,500	-15.74%


Single Family Residence Unit Sales YTD

2016 vs 2015


Single Family Residence Median Sales Price YTD

2016 vs 2015

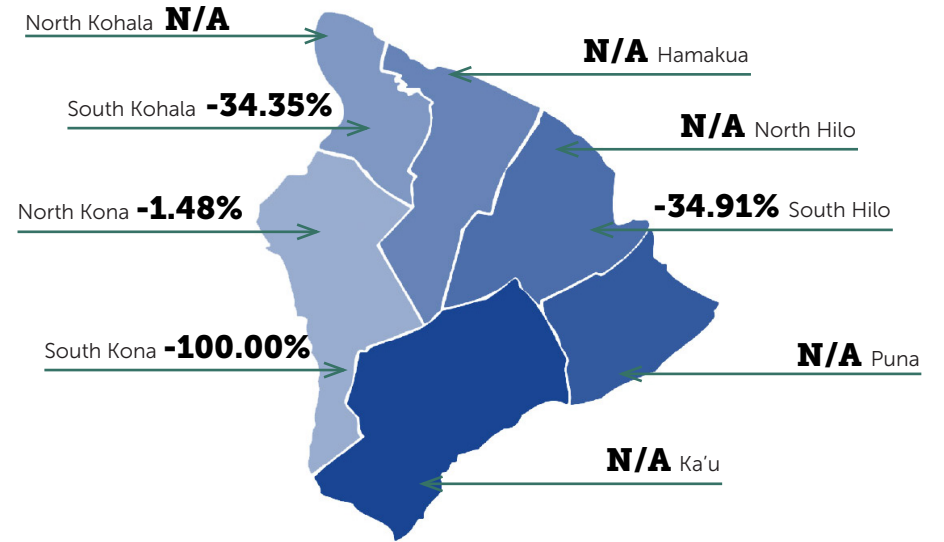


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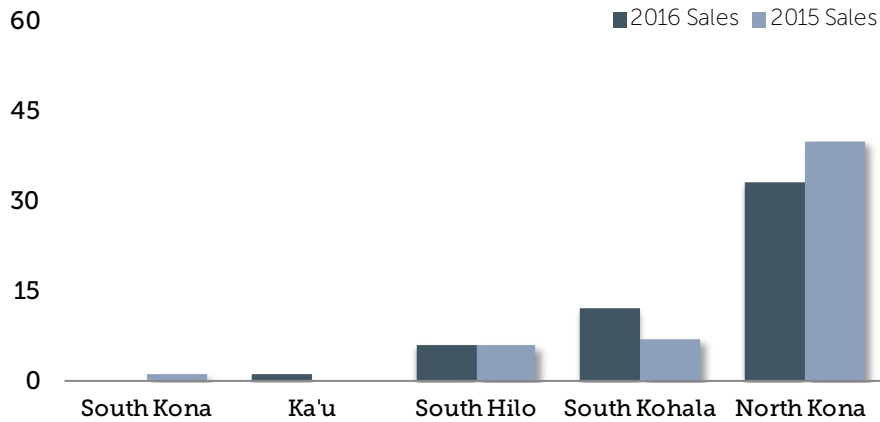
CONDOMINIUM

	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	0	0	-	\$-	\$-	N/A
South Hilo	6	6	0.00%	\$106,750	\$164,000	-34.91%
North Hilo	0	0	-	\$-	\$-	N/A
Hamakua	0	0	-	\$-	\$-	N/A
North Kohala	0	0	-	\$-	\$-	N/A
South Kohala	12	7	71.43%	\$377,500	\$575,000	-34.35%
North Kona	33	40	-17.50%	\$250,000	\$253,750	-1.48%
South Kona	0	1	-100.00%	\$-	\$249,000	-100.00%
Ka'u	1	0	-	\$225,000	\$-	N/A
SUMMARY	52	54	-3.70%	\$247,500	\$251,250	-1.49%



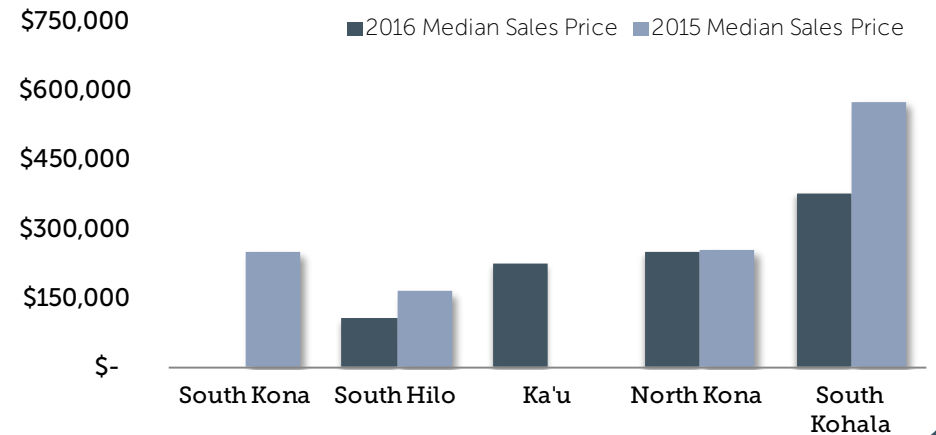
Condominium Unit Sales YTD

2016 vs 2015



Condominium Median Sales Price YTD

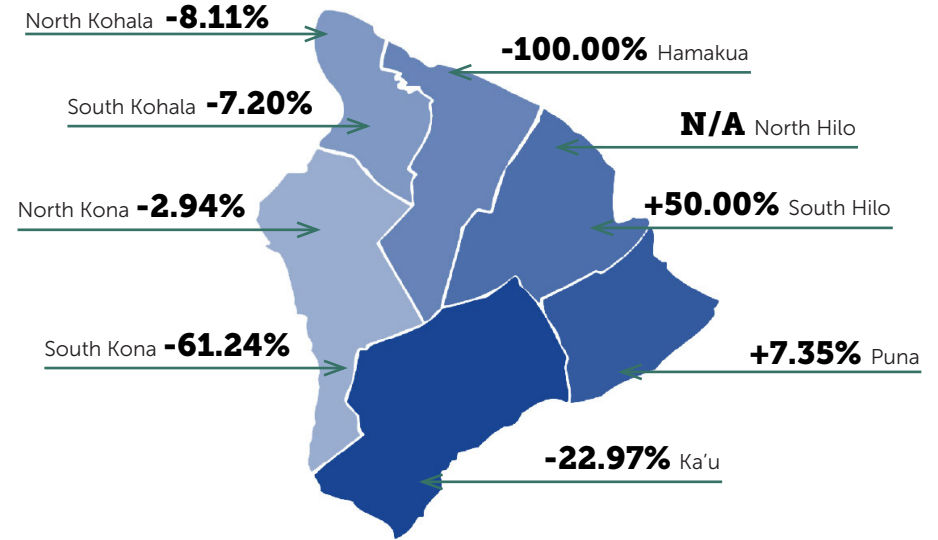
2016 vs 2015



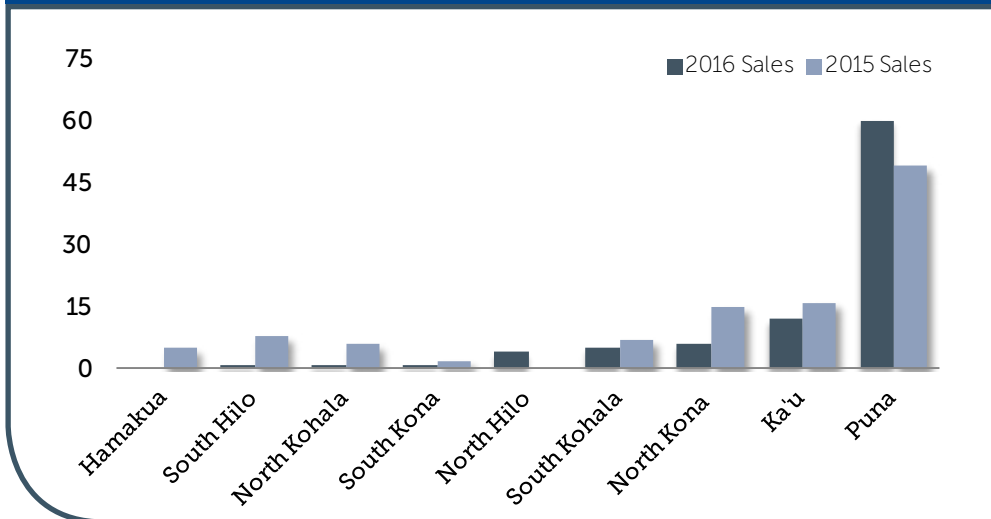
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VACANT LAND

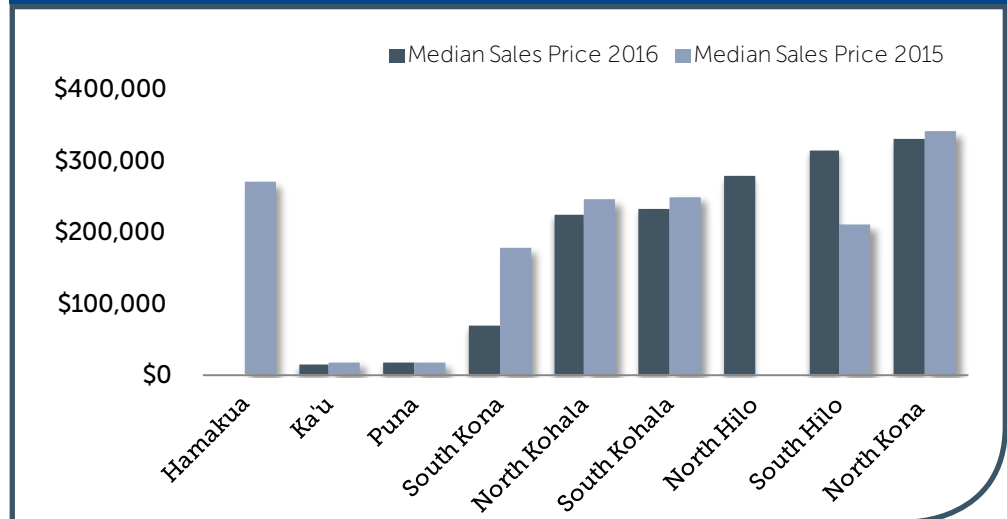
	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	60	49	22.45%	\$18,250	\$17,000	7.35%
South Hilo	1	8	-87.50%	\$315,000	\$210,000	50.00%
North Hilo	4	0	-	\$278,000	\$0	N/A
Hamakua	0	5	-100.00%	\$0	\$270,000	-100.00%
North Kohala	1	6	-83.33%	\$225,000	\$244,850	-8.11%
South Kohala	5	7	-28.57%	\$232,000	\$250,000	-7.20%
North Kona	6	15	-60.00%	\$330,000	\$340,000	-2.94%
South Kona	1	2	-50.00%	\$69,000	\$178,000	-61.24%
Ka'u	12	16	-25.00%	\$14,250	\$18,500	-22.97%
SUMMARY	90	108	-16.67%	\$20,660	\$42,000	-50.81%


Vacant Land Unit Sales YTD

2016 vs 2015


Vacant Land Median Sales Price YTD

2016 vs 2015



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