



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2016	\$303,250 ▼	\$329,000 ▼	\$20,750 ▼
	2015	\$317,979	\$332,000	\$32,000

CLOSED SALES	2016	210 ▲	67 ▲	142 ▼
	2015	197	56	157

OPENED LISTINGS	2016	155 ▼	63 ▲	168 ▲
	2015	163	54	163

VOLUME SALES	2016	\$100,845,101 ▲	\$28,968,248 ▲	\$11,675,359 ▼
	2015	\$97,697,417	\$27,643,700	\$29,108,974

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## KAILUA-KONA



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(BIG ISLAND)

MAY 2016	MAY 2015	MAY 2016	MAY 2015
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Area	2016	2015	2016 Price	2015 Price
Puna	85	57	\$198,000	\$170,000
South Hilo	29	33	\$299,500	\$308,000
North Hilo	2	5	\$515,000	\$400,000
Hamakua	4	8	\$275,000	\$284,500
North Kohala	7	6	\$426,000	\$805,000
South Kohala	20	14	\$483,000	\$401,363
North Kona	41	49	\$568,000	\$550,000
South Kona	5	6	\$510,000	\$420,000
Ka'u	17	19	\$185,000	\$144,000

### CONDOMINIUM

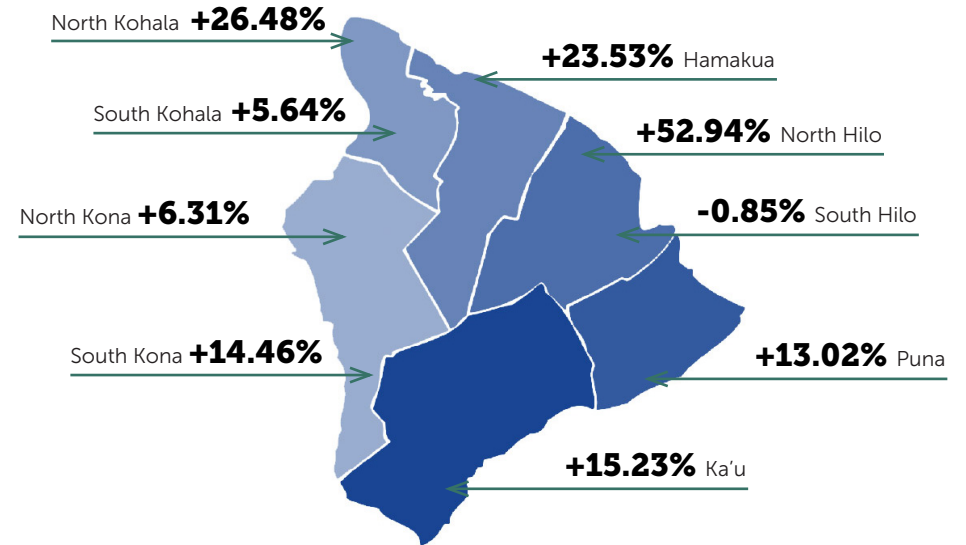
Area	2016	2015	2016 Price	2015 Price
Puna	0	0	\$0	\$0
South Hilo	11	0	\$67,000	\$0
North Hilo	0	0	\$0	\$0
Hamakua	0	0	\$0	\$0
North Kohala	0	0	\$0	\$0
South Kohala	22	26	\$500,000	\$443,750
North Kona	34	30	\$327,250	\$287,450
South Kona	0	0	\$0	\$235,000
Ka'u	0	0	\$0	\$113,000

### VACANT LAND

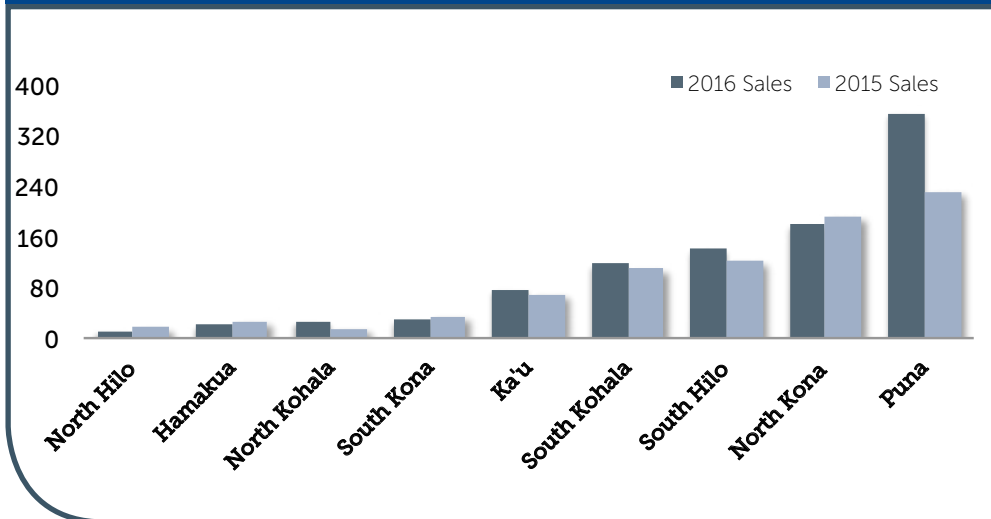
Area	2016	2015	2016 Price	2015 Price
Puna	94	76	\$19,000	\$16,750
South Hilo	6	25	\$170,000	\$175,000
North Hilo	1	1	\$395,000	\$130,000
Hamakua	1	1	\$230,000	\$218,500
North Kohala	0	7	\$0	\$265,000
South Kohala	6	5	\$455,500	\$350,000
North Kona	5	14	\$310,000	\$700,000
South Kona	3	6	\$150,000	\$58,950
Ka'u	26	22	\$14,000	\$10,750



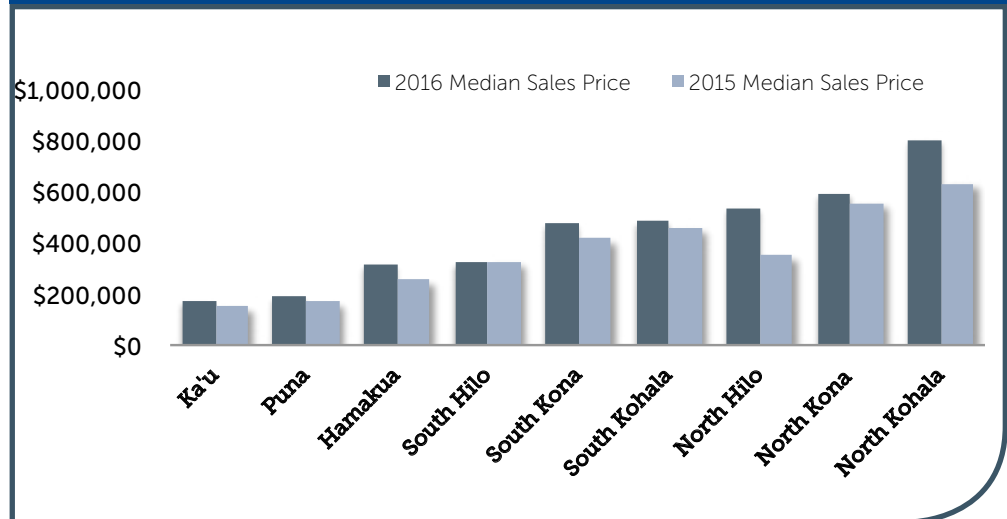
	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	355	231	53.68%	\$191,000	\$169,000	13.02%
South Hilo	140	122	14.75%	\$322,250	\$325,000	-0.85%
North Hilo	12	17	-29.41%	\$535,278	\$350,000	52.94%
Hamakua	21	27	-22.22%	\$315,000	\$255,000	23.53%
North Kohala	27	16	68.75%	\$800,000	\$632,500	26.48%
South Kohala	117	110	6.36%	\$483,000	\$457,200	5.64%
North Kona	179	192	-6.77%	\$590,000	\$555,000	6.31%
South Kona	29	35	-17.14%	\$475,000	\$415,000	14.46%
Ka'u	77	70	10.00%	\$174,000	\$151,000	15.23%
<b>SUMMARY</b>	<b>957</b>	<b>820</b>	<b>16.71%</b>	<b>\$31,000</b>	<b>\$335,000</b>	<b>-7.46%</b>


**Single Family Residence Unit Sales YTD**

2016 vs 2015


**Single Family Residence Median Sales Price YTD**

2016 vs 2015

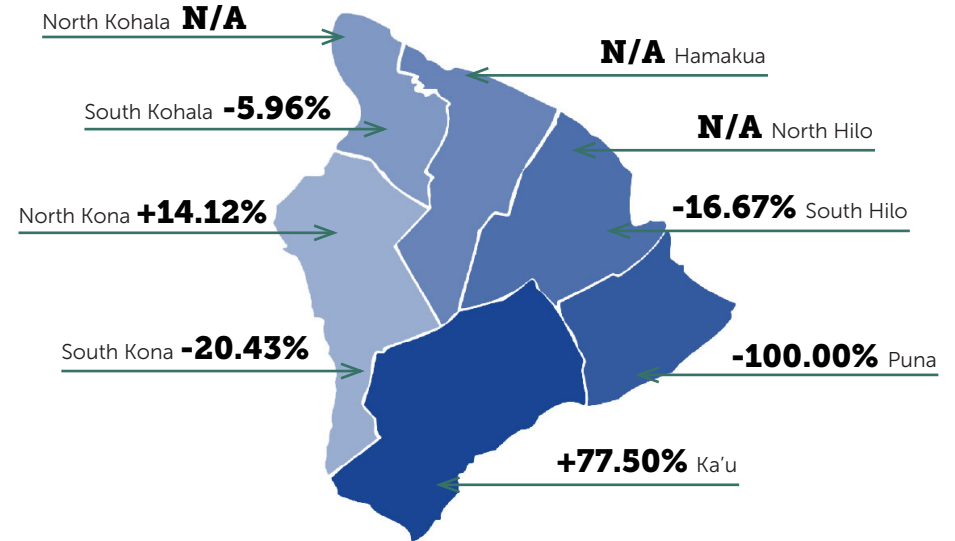


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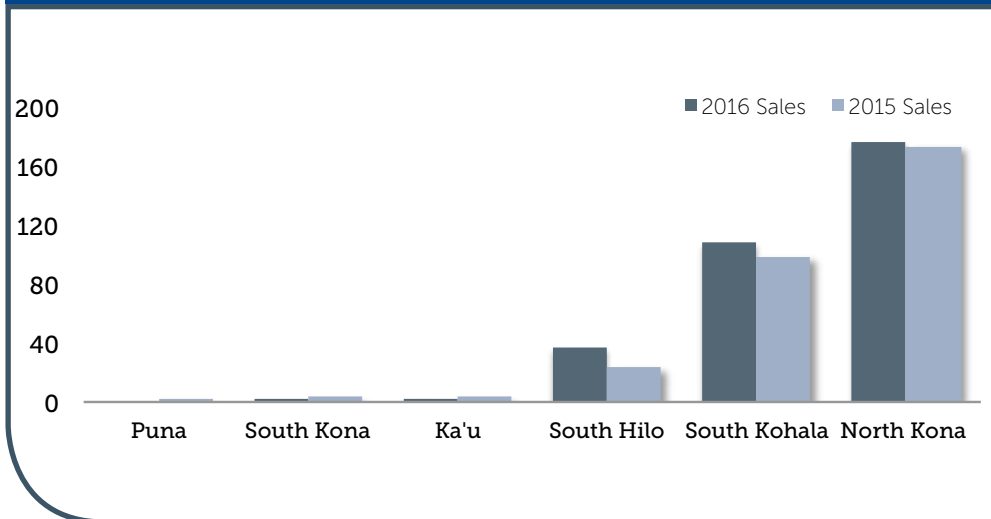
**CONDOMINIUM**

	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	0	1	-100.00%	\$0	\$255,000	-100.00%
South Hilo	37	24	54.17%	\$100,000	\$120,000	-16.67%
North Hilo	0	0	0.00%	\$0	\$0	0.00%
Hamakua	0	0	0.00%	\$0	\$0	0.00%
North Kohala	0	0	0.00%	\$0	\$0	0.00%
South Kohala	108	99	9.09%	\$442,000	\$470,000	-5.96%
North Kona	176	174	1.15%	\$291,000	\$255,000	14.12%
South Kona	1	3	-66.67%	\$187,000	\$235,000	-20.43%
Ka'u	2	3	-33.33%	\$177,500	\$100,000	77.50%
<b>SUMMARY</b>	<b>324</b>	<b>304</b>	<b>6.58%</b>	<b>\$306,250</b>	<b>\$267,500</b>	<b>14.49%</b>



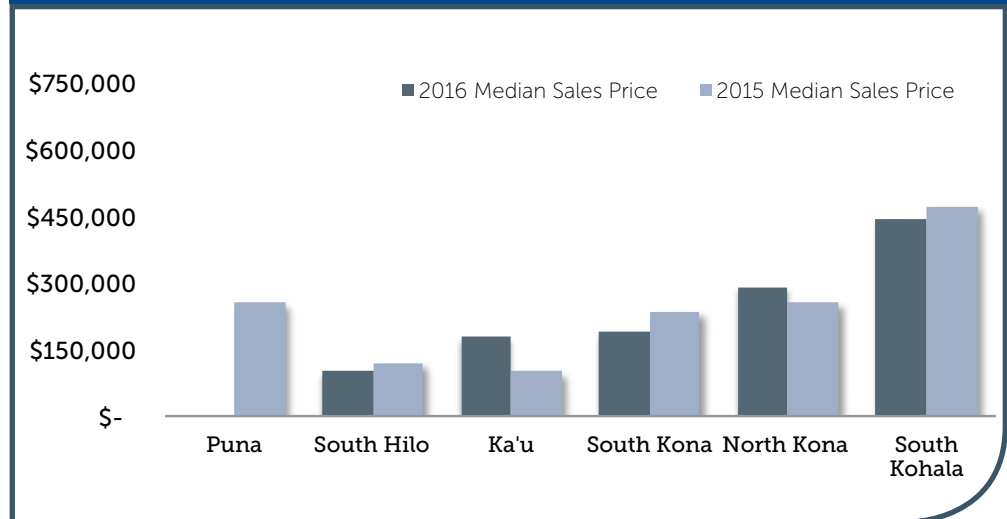
**Condominium Unit Sales YTD**

2016 vs 2015



**Condominium Median Sales Price YTD**

2016 vs 2015

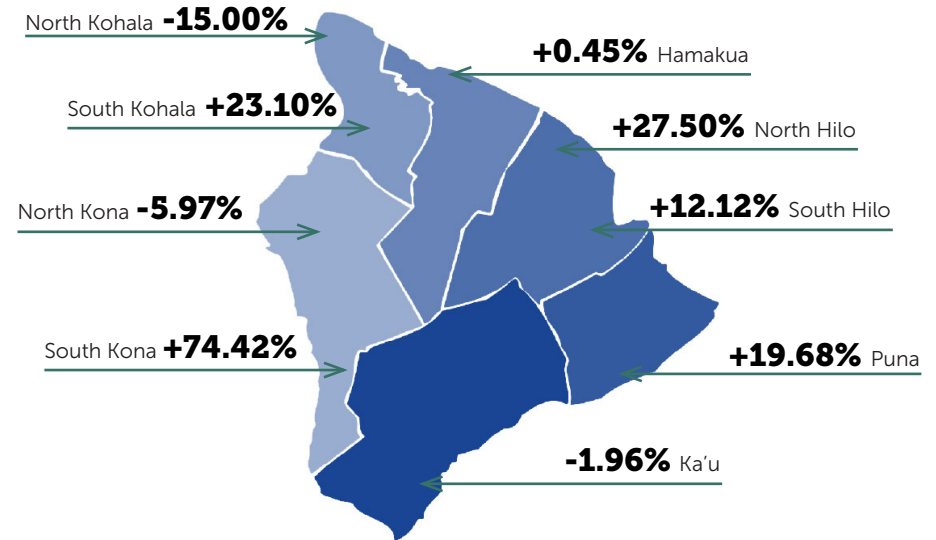


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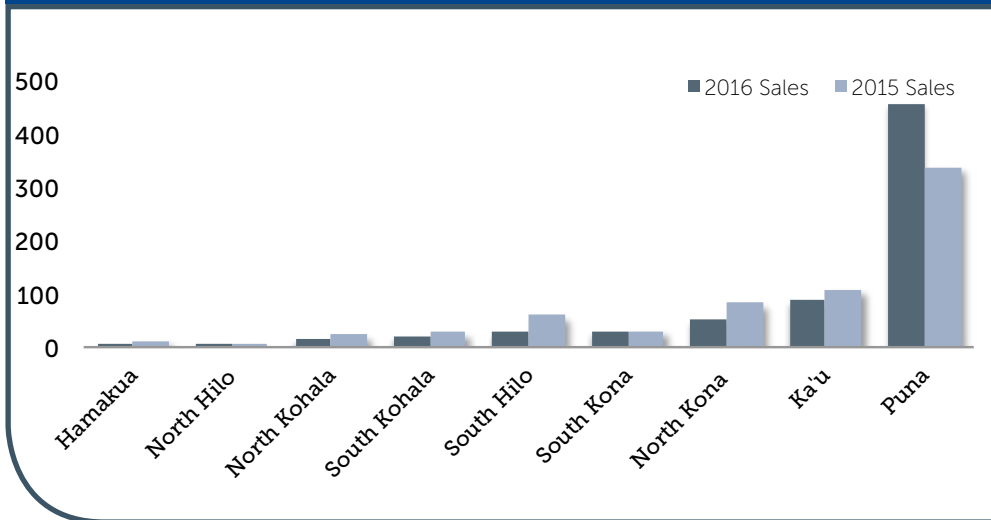


**VACANT LAND**

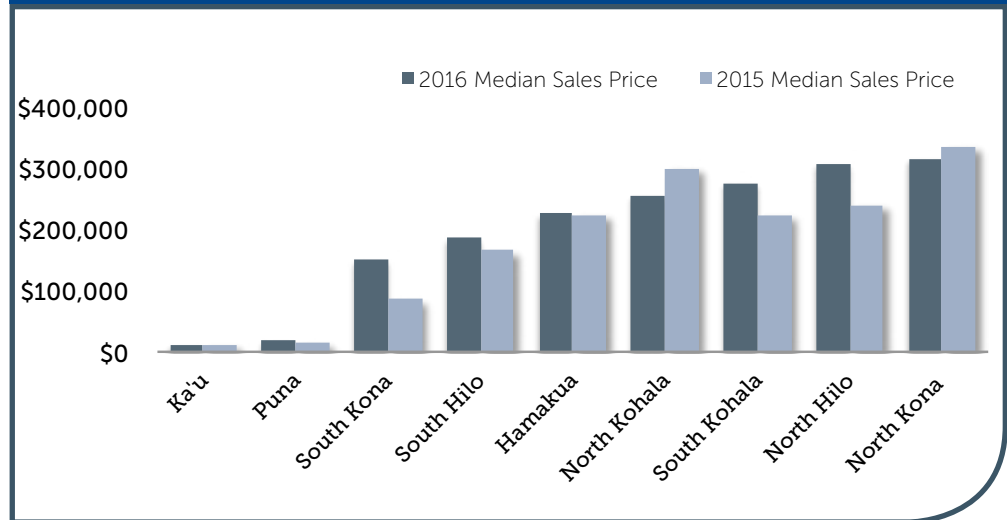
	CLOSED SALES			MEDIAN SALES PRICE		
	2016	2015	% Change	2016	2015	% Change
Puna	456	337	35.31%	\$18,550	\$15,500	19.68%
South Hilo	27	59	-54.24%	\$185,000	\$165,000	12.12%
North Hilo	8	2	300.00%	\$306,000	\$240,000	27.50%
Hamakua	3	12	-75.00%	\$225,000	\$224,000	0.45%
North Kohala	14	23	-39.13%	\$255,000	\$300,000	-15.00%
South Kohala	21	27	-22.22%	\$275,000	\$223,400	23.10%
North Kona	51	82	-37.80%	\$315,000	\$335,000	-5.97%
South Kona	29	31	-6.45%	\$150,000	\$86,000	74.42%
Ka'u	87	108	-19.44%	\$12,500	\$12,750	-1.96%
<b>SUMMARY</b>	<b>696</b>	<b>681</b>	<b>2.20%</b>	<b>\$22,750</b>	<b>\$28,500</b>	<b>-20.18%</b>



**Vacant Land Unit Sales YTD**  
2016 vs 2015



**Vacant Land Median Sales Price YTD**  
2016 vs 2015



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